



**Shockey Consulting Services**  
 7944 Santa Fe Dr  
 Overland Park, KS 66204

**Bill To:**  
 City of De Soto, KS

**Invoice Date:** 01/25/2024    **Billing Period:** December 2023  
**Invoice #** 11701.12  
**Invoice Amount** \$31,563.00

<b>Ongoing Support (Management, Planning, Engagement, and Economic Development Services)</b>			
<b>Assignments   Deliverables</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	
	\$200.00	\$150.00	
<b>Economic Development Corporation Support</b>			
Gather & prepare materials for EDC Why De Soto collateral pieces & website - including snapshot & data research	2.00		
Develop Target Industry Study & Prospect Program	0.00		
Prepare development project fact sheets	11.00		
Establish development inquiry triage process. (econdevtracker, webform) - Make follow ups, Manage Updates and Prepare Reports	0.00		
Prepare materials for and attend EDC weekly meetings.	18.00		
EDC Retention & Recruitment Program	0.00		
EDC member & major employer interviews	2.00		
Attend EDC board and membership meetings	0.00		
Develop Target Industry Study	0.00		
Incentives & Development Agreement Assistance	0.00		
Meetings with Prospects & Interested Developers	43.50		
Correspondence & Updates to EDC / Chamber Members	0.00		
Reno/Sparks, NV Tour	0.00		
EDC Investor Plan Implementation & Membership Recruitment	5.50		
Target Industry Prospect Program Implementation	0.00		
Regional & State Meetings Representing De Soto EDC	7.50		
<b>Subtotal Hours</b>	89.50		
<b>Subtotal Fee</b>	\$17,900.00		
<b>Mapping &amp; Urban Planning Assistance</b>			
Infrastructure & utility policy updates		0	
Interactive map for website bringing all layers together to recruit future development		40.5	
Development constraints & opportunities - refining Comp Plan Future Land Use for next revision		0	
Infrastructure Phasing Project Map		0	
<b>Subtotal Hours</b>		40.5	
<b>Subtotal Fee</b>		\$6,075.00	
<b>Research</b>			
Additional Research for issues such as housing, childcare, transit, workforce, etc.		0	
<b>Subtotal Hours</b>		0	
<b>Subtotal Fee</b>		\$0.00	
<b>Community Engagement Assistance</b>			
Regional meetings & presentation prep		0	
Public Meeting Assistance - Open House		0	
Infrastructure & Utilities Engagement		15.75	
Tabling Events / Pop-Ups		0	
Community Surveys		0	
<b>Subtotal Hours</b>		15.75	
<b>Subtotal Fee</b>		\$2,362.50	
<b>Project Management Assistance</b>			
Schedule of all efforts underway		0	
Bi-weekly meetings with City staff & EDC		0	
Attendance at meetings with Planning Commission & City Council		0	
Weekly meetings with Mays Communications & Shockey		0	
<b>Subtotal Hours</b>		0	
<b>Subtotal Fee</b>		\$0.00	
<b>Community Center</b>			
Community Center Application		32.5	
<b>Subtotal Hours</b>		32.5	
<b>Subtotal Fee</b>		\$4,875.00	
<b>Total Hours</b>	178.25		
<b>Total Fee</b>	\$31,212.50		
<b>Expenses</b>	\$350.50		
<b>Invoice Total</b>	\$31,563.00		